

FLORIDA REALTOR

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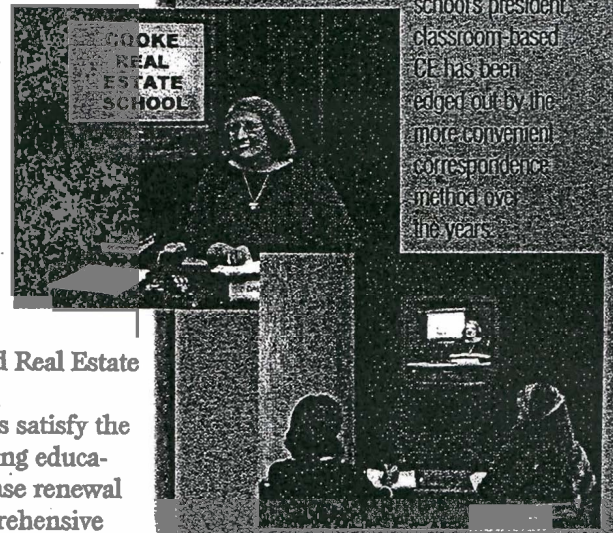
Continuing Education

Cooke suggests attending a FREC meeting in Orlando, which satisfies a portion of the Commission's specialty CE requirement. "It's an excellent way to get a feel for how the rules and laws of the Division of Real Estate work," he says. "I recommend that everyone attend at least one of the meetings every year."

Some CE courses go beyond the boundaries of licensing and regulatory issues to tackle subjects that real estate professionals can truly apply in their own day-to-day business dealings. Take the "Culture, Customs and Commissions" course that Marcus Wally is currently developing for FAR's program. According to David Hall, FAR's chairman of the profes-

Earning the Graduate, Realtor Institute (GRI) designation requires the successful completion of three specific courses, which can be taken in any order and must be completed within five years from the candidate's start date. The courses are Standards of Practice (42 hours of classroom instruction), Essential Real Estate Techniques (30 hours) and Real Estate Specialties (30 hours).

The various GRI courses satisfy the various CE and postlicensing education requirements for license renewal from the state. For a comprehensive



According to Frank L. Cooke Jr., the school's president, classroom-based CE has been edged out by the more convenient correspondence method over the years.